



National AAMCO Dealers Association (NADA)

PAYDAY “EXPRESS PLUS” PRICING

These rates and fees must be presented to the NADA member location exactly as shown below because the dealers will have this information sent to them by NADA and SPS (excluding buy rates of course):

Set Up Fee: \$150.00 **ISO Buy Rate:** \$100.00

Annual fee: \$ 75.00 **ISO Buy Rate:** \$ 50.00

Equipment:

- (a) Primetrex One (PT1) integrated POS terminal/imager or
- (b) Combination VeriFone Omni37xx/VX5xx / RDM Imager or
- (c) Combination Primetrex PTIP / RDM Imager
- (d) Any compatible equipment terminal / imager combination

Purchase: \$795.00 (+\$75 if IP enabled) plus applicable sales tax

Lease: \$ 75.00 / month for 48 month term plus applicable sales tax

If Dealer already has compatible/downloadable Omni POS terminal then:

RDM Imager Purchase: \$ 395.00 purchase plus applicable sales tax

RDM Imager Lease: \$ 37.50 / month for 48 months plus applicable sales tax

Note: In all cases delivery cost or IP enabling of the device is additional. Leasing requires final month lease payment payable in advance at lease signing. Though the RDM imager is specified any compatible imager must be presented at the same price point. Prices reflect new equipment and not refurbished merchandise.

Express Plus Retail Rates (2% profit built in for ISO, NADA pricing cannot be changed):

	\$3,000 transaction limit	\$4,000 transaction limit	\$5,000 transaction limit
(a)	14.50% (3) Months	16.00% (3) Months	17.50% (3) Months
(b)	20.50% (6) Months	22.00% (6) Months	23.50% (6) Months
(c)	30.50% (12) Months	32.00% (12) Months	33.50% (12) Months

Note: An additional 1% applies to any deal transacted in the month of December due to higher loss rates in that period.

Transaction Approval Fee: \$1.95 (see below) ... (non-commissionable item)

- (a) 3 month plan = 4 x \$1.95 = \$ 7.80
- (b) 6 month plan = 7 x \$1.95 = \$ 13.65
- (c) 12 month plan = 13 x \$1.95 = \$ 25.35

Voice Authorization Fee: \$.95 / number of items in an approved deal (see item b below)

- (a) Decline = \$.95 (non-commissionable item)
- (b) Approval = (see below) (non-commissionable item)
 - 3 month plan = 4 x \$.95 = \$ 3.60
 - 6 month plan = 7 x \$.95 = \$ 6.65
 - 12 month plan = 13 x \$.95 = \$12.35

Monthly Minimum: \$50 (any limit chosen) (non-commissionable)

Monthly Statement Fee: \$5.00 **ISO Buy Rate:** \$5.00